Aloha

University of Hawai'i

KAPI'OLANI COMMUNITY COLLEGE

Office of the Vice Chancellor of Academic Affairs

FACSIMILE TRANSMITTAL

September 16, 2010

To:

SEP-16-2010 10:31

ATTENTION JEAN OSUM!

Hawai'i P-20

FAX number

956-9870

956-7101 Phone number

From:

Louise Tsuneyoshi for Louise Pagotto

FAX number

808-734-9828

Phone number

808-734-9155

Subject UH-Code Request - KapCC

Pages to follow:

5 (Code Request Form (2) & Program Action Request (3)

Notes:

Aloha

KAPI'OLANI COMMUNITY COLLEGE University of Hawai'i PROGRAM ACTION REQUEST (Form: 2/22/02)

(Attach an Action Request Memorandum Stating the Justification for This Request; Submit One Request for Each Proposal)

1a. Type of Program Action Modification

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- 1b. If modification of an existing program, what kind of modification? Changing the number of program credits, Changing the program name, Modifying list of required courses in the curriculum, Modifying program description, Changing program competencies to program SLOs.
- 1c. If new program, attach a program proposal for the Board of Regents, attach a copy of the "permission to plan" documents.
- 2. Program Type Certificate of Achievement
- 3. Program Name and Program Description:

Certificate of Achievement in Retail Management

The Certificate of Achievement in Retail Management incorporates principles, concepts and technical skills that lead students to competence in the field of retailing. This certificate is a comprehensive academic program designed to prepare current and future retail employees. This program is also intended to prepare students so they are better prepared to fill the numerous and varied management opportunities that are available in the retail industry.

- 4. Effective Term (semester/year): Fall/2009
- 5. Revise pages 22 23 in the 2008 2009 version of the KCC General Catalog.:
- 6. Is this program offered at another UH Campus? (please choose one, omit other) YES. If YES, specify campus, and program name. If NO, why is this program offered at KCC:

Campus: Leeward Community College Program Name: Retail Foundations

7. Justification (state the justification in the Action Request Memorandum attached to this form. If the proposal is to modify a program, describe the current program, describe the proposed modification to the program, then describe how the modified program will be different from the current program.)

Overview of this Program Action:

This is a modification of the Certificate of Achievement in Marketing. The name change (from Certificate of Achievement in Marketing to Certificate of Achievement in Retail Management) reflects the alignment with the Leeward Community College certificate degrees and the Western Association of Food Chains (WAFC) Retail Management Certificate Program. (See attachment)

WAFC is a non-profit association dedicated to solely support educational programs for the food chain industry. WAFC endorsement of this Retail Management Curriculum adds prestige to the program. Some participating community colleges

are American River, Shasta College, City College of S.F., Evergreen, San Jose College, Skyline, Bakersfield, Fresno City, and Modesto to name a few.

The number of semesters to complete the certificate: Two semesters. All classes will be offered during the Fall and Spring semesters.

Curriculum Actions:

The modification of the Certificate of Achievement in Retail Management curriculum involves the following:

- 1. Modification of program description.
- 2. Modification of general education requirements: adding SP 151, or SP 181, or SP 251. This modification will better prepare students for presentations and public speaking than EBUS 101: Teamwork Fundamentals and EBUS 220: Persuasive Business Communication.
- 3. Deleting EBUS 101 and EBUS 220.
- 4. Modification of general education English requirement from ENG 160 or ENG 209 or ENG 205 to also include ENG 100 or ESL 100 or ENG 160 or ENG 209. By including ENG 100 or ESL 100 gives students more options to fulfill the English requirement.
- 5. Modification of business requirements: adding ACC 201, ICS 100 or ICS 101, and MGT 124. Adding accounting, information and computer science and management courses gives the students the critical business principles and concepts as well as technologies as recommended by the Marketing Advisory Committee and WAFC.
- 6. Modification of business requirements: adding ICS 100 or ICS 101.
- 7. Deleting MKT 160. Deleting course as recommended by the Marketing Advisory Committee.
- 8. Increasing the number of credits from 30 to 33 credits.

Program Changes

The changes is the CA degree reflects industry trends and recommendations made by the Marketing Advisory Committee. The committee recommended breadth rather than depth in the program with graduates possessing a broad understanding of retailing and with good oral and written communication skills. Labor market statistics show a need for trained personnel for the retail industry. This certificate will provide students in the Marketing program a career-ladder option to their Associate The change will also align the certificate with in Science degree in Marketing. the Vertical Articulation agreement for the Marketing program of study and Retailing program of study with the Hawai'i Department of Education Business Pathway. (See attachment)

No Additional Staff

No new positions will be required. Existing faculty and lecturers will be sufficient to implement the program. Courses will be managed to meet daytime, evening, and weekend program requirements. All courses will be taught by existing faculty and lecturers by managing course assignments and teaching loads. 1 A 1 1

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Requested by David T. Nakamaejo	Business Education	April 15, 2009
(Name)	(Department)	(Date)
Rosie Harrington Bachartau	udo	Jan. 26, 2009
	: X	(Date of Department Vote)
Approved by: Wallabayash		5-5-09
(Curriculum Chairperson)		(Date)
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(Dean of Curriculum Management)	A STATE OF THE PARTY OF THE PAR	(Date)
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(Chancellor)		(Date)

University of Hawai'i Code Request Form

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University of Hawai'i Code Request Form

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