

**New Program Code**       **Modify Program Code**

Date: 2/5/2021

**REQUESTOR CONTACT INFORMATION**

Name Shelby Wong Campus Hilo, UH  
 Title Academic Curriculum and Graduate Program Officer Email shelbyw@hawaii.edu  
 Office/Dept OVCAA Phone (808) 932-7927

**NEW PROGRAM CODE TO CREATE**

Institution HIL - University of Hawaii at Hilo Campus HIL - University of Hawaii at Hilo  
 Level UG - Undergraduate Effective Term Fall 2021

	Code (Max. Characters)	Description	Check if requesting new code:
College	(2) <u>BU</u>	<u>Business and Economics</u>	<input type="checkbox"/> See Banner form STVCOLL
Department	(4) <u>BUAD</u>	<u>Business Administration</u>	<input type="checkbox"/> See Banner form STVDEPT
Degree/Certificate	(6) <u>SC</u>	<u>Subject Certificate</u>	<input type="checkbox"/> See Banner form STVDEGC
Major	(4) <u>GBUS</u>	<u>Business Administration</u>	<input type="checkbox"/> See Banner form STVMAJR
Concentration	(4) <u>BAN</u>	<u>Business Analytics</u>	<input checked="" type="checkbox"/> See Banner form STVMAJR
Minor	(4) _____	_____	<input type="checkbox"/> See Banner form STVMAJR

If a similar major/concentration code exists in Banner, please list the code: \_\_\_\_\_

Justification to warrant a new major/concentration code similar to an existing major/concentration code:

If new major, please list the BOR's approved Classification of Instructional Programs (CIP) Code: N/A

Is this major/concentration code being used the same way at the other UH campuses?  Yes  No

Should this program be available for applicants to select as their planned course of study on the online application? *If yes, student may select the code as their only program of study.*  Yes  No

**RULES PERTAINING TO FINANCIAL AID AND 150% DIRECT SUBSIDIZED LOAN LIMIT LEGISLATION**

Is 50% or greater of the classes in this program offered at a location other than the Home Campus?  Yes  No

Is this program/major/certificate financial aid eligible?  Yes  No

Does this certificate qualify as a Gainful Employment Program (Title IV-eligible certificate program)?  Yes  No

See <http://www.ifap.ed.gov/GainfulEmploymentInfo/index.html>

**Program Length**

*In academic years; decimals are acceptable. The length of the program should match what is published by the campus in any online and/or written publication.* 1 year

Special Program Designations  A  B  N  P  T  U

See *Special Program Designations Code Definitions on IRAO Program Code Request webpage*

Required Terms of Enrollment:  Fall  Spring  Summer  Extended

**IRAO USE ONLY: DATE RECEIVED**

**ADDITIONAL COMMENTS (for modifying existing program codes, specify the term to turn on/off the online application, the recruitment/admission term, and the general student/history/degree term.)**

Request for new program code for newly approved Subject Certificate in Business Analytics.

Requested Code: SC-GBUS-BAN

Effective Term: Fall 2021

Approved Curriculum: <https://hilo.kuali.co/cm/#/programs/view/5f6feb6145f473002686d832>

### ATTACHMENTS

**BOR Approved:** Sole-credential Certificates, Associate (excluding ATS), Bachelor and Graduate Degrees, and sole credential certificates

BOR Meeting Minutes & Supporting Documents

Curriculum

**Chancellor Approved:** Concentrations, Certificates and Associate in Technical Studies (ATS) Degree

Memo from Chancellor to notify Vice President for Academic Planning and Policy regarding program action.

Curriculum

**CERTIFICATES ONLY: Please check one (1) statement.** This certificate is a...

BOR approved certificate. BOR Meeting/Approval Date: \_\_\_\_\_

Chancellor approved within an authorized BOR program. BOR Program: BBA, Business Administration

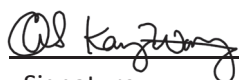
Chancellor approved CO in accordance with UHCCP 5.203, Section IV.B.10.

### VERIFICATIONS

*By signing below, I verify that I have reviewed and confirm the above information that is pertinent to my position.*

Registrar  
(Print Name)

Chelsea Kay-Wong



Signature

3/24/2021

Date

Financial Aid Officer  
(Print Name)

Sherrie Padilla



Signature

Date

For Community Colleges,  
verification of consultation with  
OVPC Academic Affairs:

Tammi Oyadomari-Chun

Signature

Date

# Program Code Business Analytics Certificate

Approved | Fall 2021

## Proposal Information

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**Workflow Status**

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*Proposer*

- ✓ **Sukhwa Hong (Submitter)**  
Submitted 10-1-2020
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*(Curriculum Coordinator) \\ Curriculum Coordinator*

- ✓ **Shelby Wong**  
Approved 10-13-2020  
Curriculum and Registrar Reviewed
  - Cheri Keli'i-Marumoto
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*Department (Business Administration (BUS)) \\ Department Chair*

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*College (College of Business and Economics (CoBE)) \\ College Curriculum Review Committee Chair*

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*College (College of Business and Economics (CoBE)) \\ Senate Chair*

- ✓ **Sijie Sun**  
Approved 10-13-2020
- 

*College (College of Business and Economics (CoBE)) \\ Associate Dean*

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*College (College of Business and Economics (CoBE)) \\ Dean*

- ✓ **Emmeline DePillis**  
Approved 11-9-2020
- 

*(CCRC) \\ CCRC Chair*

- ✓ **Alexander Nagurney**  
Approved 12-3-2020  
approved 7-0-0 on 12/2/20
- 

*(VCAA) \\ VCAA*

- ✓ **Kris Roney**  
Approved 12-24-2020
- 

*(Curr Coord Final) \\ Curriculum Coordinator*

- ✓ **Shelby Wong**  
Approved 1-5-2021

Printed and Included in Binder 1/5 sw

- VCAA Student Assistant
  - Cheri Keli'i-Marumoto
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**Program Title**

Business Analytics Certificate

## Admin Use Only

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**Program Code**

## P) Proposal Details

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**P.1) This is a proposal for:**

New certificate or minor track within an existing BOR approved Baccalaureate or Graduate program

**Home Program**

College of Business and Economics (CoBE)-

BBA Business Administration

**P.2) Proposal Summary**

This is a proposal for a subject certificate program in the field of business analytics. Business analytics is the process of collating, processing, and studying business data and transforming data into business insights using methodologies such as data mining, predictive analysis, optimization, and statistical analysis. The goal of business analytics is to identify relevant data, transform data into useful information, and use them to solve management problems by making data-driven business decisions. Business analytics focuses on acquiring, archiving, and extracting knowledge from structured and unstructured data to solve management problems.

**P.3) Proposal Rationale/Justification**

To be successful within modern organizations, analytics skills such as the ability to identify the right management problems, collate and process large amounts of structured and unstructured business data, draw analytical insights from quantitative models, transform insights into tasks, and make informed business decisions are essential. To equip students with such abilities and to respond to the growing demand, UH-Hilo provides the Business Analytics Certificate.

The program will provide training of quantitative skills to prepare students for jobs in this rapidly expanding field. LinkedIn describes data scientists as being one of the most promising jobs in the US in 2019 [1] and business analytics is the study of business-related data using quantitative techniques. Having a certificate program in this subject will provide UH-Hilo students with a competitive advantage in the marketplace. This certificate could be the bridge to connect data science and students in non-technical fields such as business, marketing, management, and other social sciences. The program will also provide UH-Hilo with more capacity to undertake data-driven research for future grants and improve the quality of undergraduate research in the related disciplines. [1] <https://www.cnbc.com/2019/01/09/15-of-the-most-promising-jobs-in-the-us-in-2019-according-to-linkedin.html>

**P.4) Related Course(s)**

QBA 200 Intro to Business Analytics  
 QBA 260 Business Statistics  
 QBA 300 Operations Management  
 QBA 362 Business Analytics  
 QBA 367 Applied Business Analytics - Proposal Submitted  
 QBA 465 Social Media Analytics for Bus  
 ECON 390 Econometrics  
 ECON 430 Quantitative Forecasting  
 FIN 320 Prin Bus Finance  
 FIN 321 Invest & Secur Analysis  
 MKT 318 Internet Marketing  
 MKT 319 Market Research

**P.5) Course(s) from Other Departments**

No

**P.6) Proposal Impact(s) - Resources**

The College of Business and Economics positions will be focused on constructing and offering these courses. Since faculty are already working in these positions, no new resources are required. It is not anticipated that the program will cause any of the cognate courses to exceed their usual capacity.

**P.7) Department Vote**

	DATE	APPROVE	NOT APPROVE	ABSTAIN
DEPT VOTE	2020/09/23	11	0	0

**P.8) Proposal Supporting Documents**

- CoBE Senate Agenda 20200923 (Update) with notes.pdf

**P.9) Proposer Notes**

The minutes from the college of business and economics staff meeting that took place on September 23, 2020 concerning this certificate program are attached.

# 1) Program Information

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## 1.1) Degree Type

Undergraduate Subject Certificate

## 1.2) Program Description

Business analytics is the process of collating, processing, and studying business data and transforming data into business insights using methodologies such as data mining, predictive analysis, optimization, and statistical analysis. The goal of business analytics is to identify relevant data, transform data into useful information, and use them to solve management problems by making data-driven business decisions. Business analytics focuses on acquiring, archiving, and extracting knowledge from structured and unstructured data to solve management problems.

To give students a competitive edge, companies need candidates who can interpret commonly unused data, such as text, audio and video. The Business Analytics Certificate at UH-Hilo prepares students to meet these demands through a data-driven curriculum and tools to derive the business insights you need to achieve outstanding results in this growing field.

The Certificate in Business Analytics allows students to develop skills relating to acquiring and processing business data and extracting insights and knowledge from business structured and unstructured data in its various forms to find solutions to management problems. This curriculum also focuses on equipping students with analytics skills to identify and collate business data, transform data into useful information, and use them to solve management problems by making data-driven business decisions.

This certificate is designed for someone who wants to learn how to make data-driven business decisions using analytical methodologies and techniques. This certificate is not only designed for students majoring in business and economics, but it is also targeted students in the fields in which data-driven and analytical approaches are the core component in problem-solving. The coursework for the certificate is consists of those focused on quantitative methodologies and theories from various disciplines in business and economics. All courses are currently available and offered regularly in the Bachelor of Business Administration Degree program.

### 1.3) Program Catalog Description

## Business Analytics Certificate (18 Credits Required)

The Certificate in Business Analytics allows students to develop skills relating to acquiring and processing business data and extracting insights and knowledge from business structured and unstructured data in its various forms to find solutions to management problems. This curriculum also focuses on equipping students with analytics skills to identify and collate business data, transform data into useful information, and use them to solve management problems by making data-driven business decisions.

#### Required Courses (12 credits):

- QBA 260 Business Statistics (3) or MATH 115 (3) or MATH 271 (3)
- QBA 362 Business Analytics (3)
- QBA 465 Social Media Analytics for Bus (3)
- One of Upper-division QBA electives (3)

#### Required Electives (6 credits):

Choose two of the following courses

- QBA 200 Intro to Business Analytics (3)
- QBA 300 Operations Management (3)
- ECON 390 Econometrics (3)
- ECON 430 Quantitative Forecasting (3)
- FIN 320 Prin Bus Finance (3)
- FIN 321 Invest & Secur Analysis (3)
- MKT 318 Internet Marketing (3)
- MKT 319 Market Research (3)

#### Notes:

1. Students must pass each course within the certificate program with a grade of C or better.

### 1.4) College

College of Business and Economics (CoBE)

### 1.5) Department

Business Administration (BUS)

## 2) Program Requirements

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### 2.1) Minimum Number of Credits

18

### 2.2) Minimum GPA

2.0

### 2.3) Minimum Acceptable Grade

C



#### **2.4) Program Notes**

The program will be adding more elective courses as more instructors submit data and analytics intensive courses for inclusion within the certificate.

### **3) Attachments**

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February 5, 2021

**MEMORANDUM**

**TO:** Bonnie D. Irwin  
Chancellor  
University of Hawai'i at Hilo

**FROM:** Kris Roney   
Vice Chancellor for Academic Affairs  
University of Hawai'i at Hilo

**SUBJECT:** Request for Approval of New Program Codes for use at UH Hilo

**SPECIFIC ACTION REQUESTED:**

We request that the following new program codes be approved for use. The below are either modifications to existing Bachelor degree programs or new Subject Certificates approved for Fall 2021 via the campus curriculum review process.

Program Modifications for Bachelor Degrees:

BBA-GBUS-AGB Bachelor of Business Administration  
Business Administration  
Agribusiness Concentration  
College of Business and Economics  
\*New Concentration

Program Modifications for Graduate Degrees:

MA-ILCE-ILM Master of Arts  
Indigenous Language and Culture Education  
Indigenous Language Medium Education Concentration  
Ka Haka 'Ula O Ke'elikōlani  
\*New Concentration

MA-ILCE-HLL Master of Arts  
Indigenous Language and Culture Education  
Hawaiian Language and Literature Concentration  
Ka Haka 'Ula O Ke'elikōlani  
\*New Concentration

MA-ILCE-ILR Master of Arts  
Indigenous Language and Culture Education  
Indigenous and Minority Language Revitalization Concentration  
Ka Haka 'Ula O Ke'elikōlani  
\*New Concentration

New Subject Certificates under a BOR approved degree program:

- SC-GBUS-BAN      Business Analytics  
Home Program: BBA- Business Administration  
\*New Subject Certificate
- SC-GBUS-SUT      Sustainable Tourism  
Home Program: BBA-Business Administration  
*Note: Certificate was formerly International Studies- Tourism  
Concentration, curriculum has been revamped and certificate renamed.*

**RECOMMENDED EFFECTIVE DATE:**

We request the effective date of Fall 2021.

**ADDITIONAL COST:**

There is no additional cost associated with this request.

**PURPOSE:**

The purpose of this request is to request approval for new program codes from the UH System Institutional Research, Analysis and Planning (IRAPO) office for the above-mentioned degree programs and subject certificates.

**ACTION RECOMMENDED:**

We recommend that you approve the new program codes for use for the above-mentioned degree and certificate programs.

**APPROVED/DISAPPROVED:**

  
\_\_\_\_\_  
Bonnie Irwin, Chancellor

2-10-21  
Date

KR:sw

Cc: Office of the Vice President for Academic Planning & Policy (OVPAPP)  
Farrah Marie Gomes, Vice Chancellor for Student Affairs  
Lisa Ann Amaral, Assistant Director of Admissions  
Jennifer Naguwa, Assistant Director of Admissions  
Chelsea Kay-Wong, University Registrar